

Hull College TU Studies Department

Trade Union Representatives Stage 2

10:20 BREAK

10:40 ANALYSING THE NEW AGREEMENT

Now that negotiations have concluded and a deal has been reached examine the impact of the new agreement for the various members of the workforce.

The task for the remainder of the day is to produce the following documents:-

- The actual final agreement between the management and the trade unions.
- A report to the finance director detailing the implications to the company of the deal.
- A report to the members showing them clearly what the agreement means to them.

12:00 LUNCH

13:00 RESUME SESSION IN COMPUTER ROOM IF POSSIBLE

14:20 BREAK

14:40 CONTINUE

15:40 SPEECH TITLES

Assign speech titles and explain the task for week six.